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The Advantage

Smiths Falls Demographics & Trends

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Demographics & Advantages

Our Workforce

The Town of Smiths Falls and the surrounding area, comprised of Lanark, Leeds and Grenville Counties, offers a workforce that is highly trained and skilled with education levels including Apprenticeship, College and University. We have many skilled labourers and trades people, as well as customer service and clerical staff, healthcare professionals and management level personnel, available to join your team.

Local Statistics

Population	8780
Density	1070.7 sq.km
Population by Age Group	
14 and under	1480
15-24	1175
25-64	4475
64-74	705
75 and over	945
Median Age	42.9
Population over 15	83.2%

Labour Force by Gender

Town of Smiths Falls	Total	Males	Females
Total Experienced	3895	1965	1935

The Smiths Falls Location Advantage

We are located in the Heart of the Rideau Canal. The Town of Smiths Falls offers natural beauty and historical charm. We are centrally situated between Kingston and Ottawa with close commuting distances to the American border. We have a wide selection of commercial and industrial lands and buildings ready for occupancy. We have no development fees and quick approval processes are in place to ensure businesses have a seamless start in our community.



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The Trade Corridor

Road: Smiths Falls is located in the heart of Eastern Ontario and in close proximity to highways providing quick access to Ottawa and Kingston. Highway 15, County Road 29 and County Road 43 allow easy travel to outlying communities and to a number of 400 series highways.

Smiths Falls is also central to Toronto and Montreal with both being within driving distance. Toronto is only 3.5 hours away and Montreal is 2.5 hours.

RAIL: Due to the town's location on the Canadian Pacific Railway line, container services for both CP and CN Rail are available. Likewise, for the convenience of business travellers, VIA Rail Canada offers passenger train service on a daily basis to and from the station in Smiths Falls.

RIVER: Smiths Falls' location within 35 minutes of the St. Lawrence River also provides easy access to border crossings and dock facilities.

AIR: Located just outside of Town is the Russ Beach Smiths Falls Montague Airport. This airport can accommodate small personal aircraft and mid-sized commercial aircraft. For larger aircraft and cargo shipping, the Ottawa International Airport is located only 67 km from Smiths Falls with hourly flights available to most centres.

Major Transportation Links

2 Closest Border Crossings to the USA	66 km and 77km
Highway 401	50 km
Trans Canada Highway	20 km
Highway 416	40 km
International Airport	67 km

Road Distance to Major Centres

Distance from Smiths Falls:

Under 100 KM

- Brockville
- Perth
- Ottawa
- Kingston

Under 500 KM

- Kitchener
- Montreal
- Niagara Falls
- North Bay
- Pembroke
- Toronto

Distance to US Cities

- Baltimore 953 KM
- Boston 777 KM
- Chicago 1130 KM
- Detroit 702 KM
- Miami 2766 KM
- New York 874 KM



Infrastructure and Planning Advantage for the Town of Smiths Falls

Smiths Falls can proudly boast we have modern state of the art Water Treatment and Waste Water plants. Smiths Falls is prepared for the future with excess capacity on both these facilities. Local road, electrical, telecommunication and broadband networks are ready and available. Our electrical costs are competitive.

Technology

One factor becoming increasingly important to companies is access to advanced telecommunication services. As markets expand globally, business communications have likewise expanded, and today those efforts include voice, fax and data transmissions.

Smiths Falls' commitment to investment in infrastructure will continue to provide a stable business environment, free of development constraints, for many years to come.

Business Activity

Major employment sectors in the region include manufacturing, health care, retail, public administration, and accommodation/food services.

Smiths Falls has an active manufacturing base, but is also a major regional retail and services centre, and a tourist community.

More than a dozen industries include GH Metals, Grenville Castings, Guildline Instruments and Shorewood Packaging (International Paper), as well as Smiths Falls Book Binding and Weatherstrong Building Products

Banks in Smiths Falls include CIBC, Scotiabank, TD Canada Trust, BMO Bank of Montreal, and RBC Royal Bank. We also have credit unions and other financial services in town.

Smiths Falls is home to numerous vehicle dealers, with dealerships for General Motors, Ford, Chrysler, Nissan, Hyundai, Kia and Honda.

Major retailers include Wal-Mart, Loblaws (Your Independent Grocer), Zellers, Canadian Tire, Shoppers Drug Mart, Pharma Plus, Giant Tiger, Home Building Centre, Food Basics, Staples and Sears.

15 Largest Private Sector Employers

Shorewood Packaging
Performance Printing
Grenville Castings
G.H. Metals
Weatherstrong Building Products
Kilmarnock Enterprise
Smiths Falls Bookbinding
Willis College of Business, Health and Technology

Wal-Mart
Canadian Tire Corporation
Zellers
Your Independent Grocer
Food Basics
Giant Tiger
Several Car Dealerships are also located in Smiths Falls

15 Largest Public Sector Employers

Town of Smiths Falls
Perth & Smiths Falls District Hospital
Upper Canada District School Board
Catholic District School Board of Eastern Ontario
Leeds, Grenville & Lanark District Health Unit
Ontario Provincial Police
Lanark County Housing Authority

Valley Heartland Community Futures Development Corporation
Ontario Ministry of Agriculture, Food and Rural Affairs.
Ontario Ministry of Community & Social Services
Parks Canada
Algonquin College

Climate

Average July August Temperature (°C).....20.1
Average Winter Temperature (°C).....-6.8
Average Annual Precipitation (mm).....867
Average Annual Rainfall (mm).....687

Quality of Life

The Town of Smiths Falls is located at the heart of the Rideau Canal, the only UNESCO-designated world heritage site in Ontario. Built in the early 19th century, the Rideau Canal covers 202 km of the Rideau and Cataraqui Rivers from Ottawa south to Kingston Harbour on Lake Ontario. (<http://whc.unesco.org/en/list/1221>)

Smiths Falls combines the benefits of a friendly, historic town with the vibrant nature of a growing community. When considering the following aspects of Quality of Life, Smiths Falls provides the essentials for business and families alike to grow and prosper.

Education

With six major post secondary school institutions, all within an hour of Smiths Falls, local businesses have ready access to a well educated full and part-time labour force.

Nearby colleges and universities include:

- St. Lawrence College
- Algonquin College
- Carleton University
- University of Ottawa
- Queens University
- Royal Military College
- Willis College

Recreation

The Town of Smiths Falls has something for everyone. We offer a variety of recreational facilities to meet everyone's needs. The newly opened Smiths Falls Memorial Community Centre in the fall of 2010 is a state-of-the-art facility featuring a regulation NHL sized ice surface, as well as an upper floor lounge, community hall, multi-purpose space and walking concourse. Next door is the newly refurbished Youth Arena. Along with hockey and figure skating, the following other recreational activities and centres can be found within our community:

Curling Rink, Baseball Diamonds, Swimming, Soccer, Tennis, Squash, Free Style Park, Lawn Bowling, Seniors Centre, Golf, Basketball Courts and Picnic Area.

Municipal Structure and Services

The Town of Smiths Falls is governed by a Mayor and Six Councillors. Smiths Falls has a well trained fire department and police service ready to respond to any emergency. Our community also has high speed Internet service, along with state of the art fibre optics. Our community is serviced by Hydro One and natural gas is readily available for those who require it. The Town of Smiths Falls is pleased to have a newly renovated hospital with a CT scan unit. In our community, we have a variety of health care services, including Smiths Falls Community Health Centre, Community Care Access Centre, Leeds, Grenville and Lanark District Health Unit and Community & Primary Health Care.

The new Water Treatment Plant was completed and commissioned in 2010. The Water Pollution Control Plant was commissioned in 1994. Housing is affordable with a wide variety of home styles to choose from. The town welcomes new development and, to encourage that type of growth, no development fees are charged and there are low cost hook up fees to the municipal water system. Our friendly and knowledgeable staff is ready to assist you with all your development needs.

CONTACT SHEET

Please feel free to contact the ***Economic Development Department*** at the following:

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